

RESOLUTION NO. 54-98  
CITY OF CENTERVILLE, OHIO

SPONSORED BY COUNCILMEMBER J.V. STONE ON THE  
21ST DAY OF DECEMBER, 1998.

A RESOLUTION ACCEPTING THE BID SUBMITTED BY  
THE ESQUIRE DATA CORPORATION FOR A LOCAL AREA  
NETWORK(LAN) CONNECTIVITY SYSTEM FOR THE  
CENTERVILLE MUNICIPAL BUILDING, AND  
AUTHORIZING THE CITY MANAGER TO ENTER INTO AN  
AGREEMENT IN CONNECTION HERewith.

WHEREAS, the City of Centerville advertised for bidders for a Local Area Network  
(LAN) Connectivity System for the Centerville Municipal Building, pursuant to specifications  
prepared by the City; and

WHEREAS, the Esquire Data Corporation was the low and best bidder.

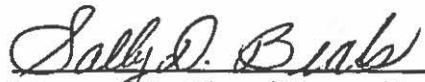
NOW THEREFORE, THE MUNICIPALITY OF CENTERVILLE HEREBY  
RESOLVES:

Section 1. That the bid submitted by the Esquire Data Corporation marked Exhibit  
"A" attached hereto and made a part hereof, is hereby accepted in the total amount of  
\$128,728.00, and that the City Manager is hereby authorized and directed to enter into any  
necessary agreement to evidence acceptance of said bid and to make payment pursuant thereto.

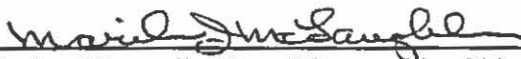
Section 2. That the City Manager is hereby authorized to expend up to five percent  
(5%) above the accepted bid amount for minor upgrades and additions at the time of installation.

Section 3. This Resolution shall become effective at the earliest date allowed by law.

PASSED this 21st day of DECEMBER, 1998.

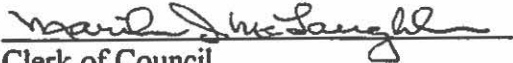
  
\_\_\_\_\_  
Mayor of the City of Centerville, Ohio

ATTEST:

  
\_\_\_\_\_  
Clerk of Council, City of Centerville, Ohio

**CERTIFICATE**

The undersigned, Clerk of the Council of the City of Centerville, Ohio, hereby certifies that the foregoing is a true and correct copy of Resolution Number 24-98, passed by the Council of the City of Centerville, Ohio, on the 21st day of DECEMBER, 1998.

  
Clerk of Council

Approved as to form, consistency  
with the Charter and Constitutional Provisions.

Department of Law  
Robert N. Farquhar  
Municipal Attorney

**SUMMARY SHEET: PROJECT CHARGES**

		Charges	
1. Wiring System		\$ <u>36,377.00</u>	Complete
2. Hardware/Software - Initial - Purchase		\$ <u>67,813.00</u>	Complete
	Project		
3. Services /Other	Hours	\$ <u>23,477.00</u>	Complete
1 Project Management	<u>30</u>	\$ <u>2,550.00</u>	Complete
2 Networking/Testing	<u>94</u>	\$ <u>5,640.00</u>	Complete
3 Training	<u>78.5</u>	\$ <u>14,775.00</u>	Complete
4 Travel Expenses		\$ <u>0.00</u>	Complete
5 Delivery/Handling		\$ <u>512.00</u>	Complete
6 Performance Bond		\$ <u>1,061.00</u>	Complete
4. Other Charges (Specify)			
1 _____		\$ _____	Complete
2 _____		\$ _____	Complete
3 _____		\$ _____	Complete
<b>TOTAL PROJECT CHARGES</b>		<b>\$ <u>128,728.00</u></b>	

5.	Hardware/Software - Lease	
	1 Lease/Purchase	\$ <u>N/A</u>
	Per Year	
	2 Operating Lease	\$ <u>N/A</u>
	Per Year	
6.	Maintenance - Annual Cost	
		Year 2 \$ <u>7,282.00</u>
		Year 3 \$ <u>7,282.00</u>
		Year 4 \$ <u>10,607.00</u>
		Year 5 \$ <u>11,667.00</u>
7.	Training - Post Implementation:	
	Total Per Day	\$ <u>95.00</u>

Attach any additional information.

Proposer ESQUIRE DATA CORPORATION

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**Supporting Price Detail:**  
**Line 1. Hardware - Initial - Purchase**

List all equipment items included in your proposal for the Municipal Building. Use additional sheets as required and number all pages. Transfer the total to Summary Sheet, Line 1.

Item Number	Description of Item	Quantity Needed	Unit Cost	Total Cost
1	SQL SERVER/ INCL NT SVR	1	\$6,741	\$6,741
2	ADMIN SERVER/ INCL NT SVR	1	\$8,110	\$8,110
3	WORKSTATIONS	25	\$1,195.72	\$29,893
4	1514 LINE PRINTER	1	\$9,259	\$9,259
5	HP 4000 PRINTER	3	\$1,593	\$4,779
6	A-B SWITCH W/CBL	1	\$ 99	\$ 99
7	MS WIN NT 40 USR LIC.	1	\$1,320	\$1,320
8	MICROSOFT SQL SERVER/32 LIC	1	\$5,183	\$5,183
9	TRANSCEND ENTERPRISE MGR	1	\$2,100	\$2,100
10	UPS, TRIPPE LITE BC PRO600	2	\$ 164.50	\$329

**TOTAL COST**

**\$67,813**

Attach any additional information.

Proposer ESQUIRE DATA CORPORATION

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**Supporting Price Detail  
Line 2. Cabling**

List all items included in your proposal. Labor and materials are included. Use additional sheets as necessary to provide detail, and number all pages. Insert total on Summary Sheet, Line 2.

Item	Description	Cost
1 LOT	LUCENT 4PR BLUE CAT7 PLENUM CABLE	\$8,986.63
84	LUCENT GIGASPEED DATA JACK	\$1,312.50
42	LUCENT DUPLEX FACEPLATES	\$ 200.03
42	LUCENT 3FT PATCH CORDS	\$ 299.25
42	LUCENT 10FT PATCH CORDS	\$ 414.75
2	LUCENT 48 PATCH PANEL	\$ 961.38
1	CPI 19" BLACK FLOOR MOUNTED RACK	\$ 189.31
1	CPI EQUIPMENT SHELVE	\$ 104.01
2	PANDUIT HORIZONTAL WIRE MANAGER	\$ 116.38
1	PANDUIT VERTICAL WIRE MANAGER	\$ 188.56
1	HOMACO BLACK 18" CABLE TRAY	\$ 85.31
1	HOMACO JUNCTION PLATE	\$ 31.69
1	HOMACO WALL ANGLE ASSEMBLY	\$ 35.06
1	CADDY LOW VOLTAGE BRACKETS (BX/10)	\$ 41.50
42	PANDUIT SINGLE GANG LOW VOLTAGE BOXES	\$ 356.48
42	PANDUIT RACEWAY	\$1,274.18
30FT	4" CONDUIT	\$ 164.55
4	CONN. SET SCREW CONNECTOR	\$ 74.40
2	NEER 4" EMT CONNECTORS	\$ 21.30
10FT	2" EMT CONDUIT	\$ 26.23
2	2" EMT SET SCREW CONNECTORS	\$ 20.15
2	NEER 2" PLASTIC BUSHINGS	\$ 17.58
1	2" CORE ON 2ND FLOOR TO 1ST FLOOR	\$ 219.50
2	4" CORE ON 1ST FLOOR TO LOWER LEVEL	\$ 756.00
1	INSTALL ELECTRICAL OUTLETS LISTED BELOW: \$1,300.00	
	- ISOLATED DUPLEX ELECTRICAL CIRCUITS (1 @ each server)	
	- ISOLATED QUAD ELECTRICAL CIRCUIT (@ MDF)	
1	MISC. MOUNTING AND INSTALLATION HARDWARE \$1,006.00 (velcro, metal wire ties, firestop, bridle rings & beam clamps, paint, plywood, etc.)	

**TOTAL COST** \$ \_\_\_\_\_

Attach any additional information.

Proposer ESQUIRE DATA CORPORATION

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**Supporting Price Detail**  
**Line 2. Cabling**

List all items included in your proposal. Labor and materials are included. Use additional sheets as necessary to provide detail, and number all pages. Insert total on Summary Sheet, Line 2.

<u>Item</u>	<u>Description</u>	<u>Cost</u>
42	DUPLEX 4PR CAT5 DATA DROPS	\$3,125.27
84	4PR CAT5 DATA CABLES	\$ 672.00
<b><u>WIRING</u></b>		
	CABLING	\$22,000.00
1	3 COM 3500 SWITCH	\$10,653.00
2	3 COM 500 HUB 24 PORT	\$ 2,299.00
1	3 COM 500 HUB 12 PORT	\$ 951.00
1	UPS, TRIPPE LITE 1400	\$ 434.00
1	PATCH CORD	\$ 40.00

**TOTAL COST**

**\$ 36,377.00**

Attach any additional information.

Proposer ESQUIRE DATA CORPORATION

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CENTERVILLE, OHIO

Supporting Price Detail  
Lines 3.3 and 7. Training

Attachment

**End-User Training**

**Logistics:** EDC/Blue Chip will supply the private classroom with a maximum of 12 computers & the course material for each student & an instructor. The program will run for 2 consecutive weeks, Monday – Thursday, unless otherwise specified.

**Materials:** EDC/Blue Chip will provide 40 copies of Microsoft Office 97 Professional 6-in-1 Step by Step to be used throughout the duration of the class week. The courseware will remain the property of the client once the course is complete.

**Number of Students per class:** This proposal offers our training on a per class basis rather than a per student basis therefore the total price does not change with the number of students. The maximum number of students per class is twelve.

**Microsoft Technical Training**

**Logistics:** EDC/Blue Chip will provide all course materials for each student, the class set-up according to Microsoft Official Curriculum instructions & a certified instructor.

**Number of Students per class:** This proposal is structure on a per person basis rather than a per class basis, therefore the total price may change depending the number of students attending class.

**Pricing:** This pricing is based on our having a minimum of 10 business days notice between firm commitment and the start date of the classes; this insures the availability of training material & an instructor for the students.



**Supporting Price Detail:**

**Line 5. Hardware/Software - Lease/Purchase**

Identify Lease/Purchase charges for all products. Use additional sheets as required and number all pages. Insert Annual costs on Summary Sheet, Lines 5.1 and 5.2.

Lease/Purchase:

\$ N/A

Annual payments are based on:

\_\_\_\_\_ (number of) equal payments

\_\_\_\_\_ financing rate

Insert any additional information here.

Operating Lease:

\$ N/A

Payments are based on:

\_\_\_\_\_ (number of) equal payments

\_\_\_\_\_ financing rate

Insert any additional information here.

**Supporting Price Detail:  
Line 6. Maintenance**

Maintenance must be complete as specified in Bid Section 4. The maintenance cost for the first year must be included in the system purchase prices on Lines 1 and 2 of the Price Summary Sheet.

Insert year 2-5 totals on Summary Sheet, Line 6.

Show exactly how you have calculated the maintenance costs on the Price Summary for the additional years, including inflation.

Calculations	Total Cost	Year
SERVERS- PARTS-NO COST, LABOR 75/HR 3/HR CALL= \$900 4 CALLS/YR	<u>\$7,282.00</u>	2
WORKSTN- PARTS-NO COST, LABOR 55/HR 2/HR CALL=\$1,100 10 CALLS/YR		
1514 LINE PRTR \$756/YR 90/YR X 3= \$270		
3 COM HUBS & SWITCHES \$4,256/YR	<u>\$7,282.00</u>	3
SERVERS- PARTS- \$1,151 LABOR SAME AS ABOVE		
WORKSTN- PARTS- \$2,174 LABOR SAME AS ABOVE		
1514 LINE PRINTER SAME AS ABOVE	<u>\$10,607.00</u>	4
HP 4000 SAME AS ABOVE		
3 COM HUBS & SWITCHES SAME AS ABOVE		
	<u>\$11,667.00</u>	5

Insert any additional information.

