

RESOLUTION NO. 22-97  
CITY OF CENTERVILLE, OHIO

SPONSORED BY COUNCILMEMBER JAMES REPERT ON THE  
17<sup>th</sup> DAY OF MARCH, 1997.

A RESOLUTION AUTHORIZING THE CITY MANAGER TO  
INSTITUTE AN INCENTIVE PROGRAM FOR THE SALES AND  
BANQUET COORDINATOR OF YANKEE TRACE.

WHEREAS, Centerville operates a banquet center at Yankee Trace Golf Course;  
and

WHEREAS, it is desirable to encourage as much use of the banquet center by the  
public as is economically feasible; and

WHEREAS, the operation of the banquet center is an enterprise operation of the  
City similar to operations of the same nature by private enterprise; and

WHEREAS, it has been the experience of private enterprise that incentives for its  
sales staff will increase sales and profitability; and

WHEREAS, the City Manager believes that it is in the best interests of the City  
and its citizens to institute an incentive plan for the Sales and Banquet Coordinator to  
increase sales and profitability; and

WHEREAS, such an incentive plan was previously authorized by Ordinance 16-96  
with any plan being subject to approval by the City Council; and

WHEREAS, it is the purpose of this Resolution to approve the specific plan  
proposed by the City Manager as hereafter set forth;

NOW, THEREFORE,

THE MUNICIPALITY OF CENTERVILLE HEREBY RESOLVES:

Section 1. That the City Manager is hereby authorized to adopt a sales incentive  
plan whereby the Sales and Banquet Coordinator will receive an amount equal to one  
eighteenth (1/18) of all service charges or gratuities charged after the passage of this  
Resolution.

Section 2. For the purposes of this Resolution, the term "banquet" shall mean  
an event sold from the banquet menu and/or customized menus or meals ordered from the  
dining room menu and added to a customer's bill. In order to be considered a banquet

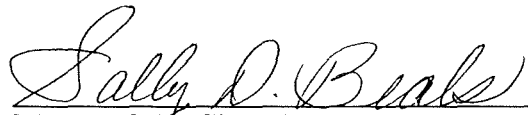


1700 ONE DAYTON CENTRE  
ONE SOUTH MAIN STREET  
DAYTON, OHIO 45402

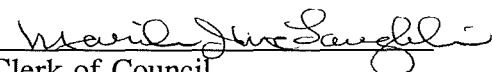
sale, an 18% service charge or gratuity must be added to the customer's bill in the ordinary course of business.

Section 3. A record of all service charges or gratuities shall be kept by the Department of Finance. Payment of the amounts due Sales and Banquet Coordinator (hereinafter the "Incentive Bonus") shall be made by the City based upon Department of Finance records for every ninety (90) day period commencing with the date of passage of this Resolution but payable ninety (90) days after the date for which the Incentive Bonus is calculated. In order to be eligible to receive the Incentive Bonus, the Sales and Banquet Coordinator must be in the employ of the City on the date payment is due. Payment of the Incentive Bonus shall be by separate check at the time it is due and normal withholding shall be made except that there shall be no withholding for the employee's share of the Public Employees Retirement System contribution, nor shall the City make an employer contribution because said Incentive Bonus is not eligible for said contributions for the reason that it is not based upon compensation but on the amount of service charges or gratuities collected.

PASSED THIS 17<sup>th</sup> day of MARCH, 1997.

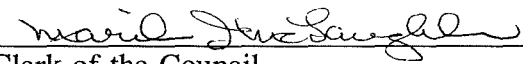
  
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Mayor of the City of  
Centerville, Ohio

ATTEST:

  
\_\_\_\_\_  
Clerk of Council  
City of Centerville, Ohio

CERTIFICATE

The undersigned, Clerk of Council of the City of Centerville, Ohio, hereby certifies the foregoing to be a true and correct copy of Resolution No. 22-97, passed by the Council of the City of Centerville, Ohio on the 17<sup>th</sup> day of MARCH, 1997.

  
\_\_\_\_\_  
Clerk of the Council

Approved as to form, consistency  
with existing ordinances, the  
charter & constitutional provisions  
Department of Law  
Robert N. Farquhar  
Municipal Attorney

CVILLE\8599.RNF 3/14/97



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