

RESOLUTION NO. 99-23  
CITY OF CENTERVILLE, OHIO

SPONSORED BY COUNCILMEMBER Bill Serr ON  
THE 20<sup>th</sup> DAY OF November, 2023.

A RESOLUTION ACCEPTING THE BID SUBMITTED BY BEST EQUIPMENT CO INC FOR THE PURCHASE OF ONE LABRIE AUTOMIZER RIGHT HAND DRIVE REFUSE TRUCK MOUNTED ON A NEW AUTOCAR CHASSIS, AND AUTHORIZING THE CITY MANAGER TO ENTER INTO A CONTRACT IN CONNECTION THEREWITH.

WHEREAS, the City of Centerville received a bid through a Sourcewell contract # 091219-LEG, a national bid consortium according to specifications prepared by the City, and

WHEREAS, Best Equipment Co, Inc., an Indiana corporation registered as a foreign corporation in Ohio, was the low and best bidder.

NOW, THEREFORE, THE MUNICIPALITY OF CENTERVILLE HEREBY RESOLVES:

Section 1. That the bid submitted by Best Equipment Co Inc. for the sale of one new Labrie Automizer right hand drive refuse truck mounted on a new Autocar chassis unto the City of Centerville for a bid price of \$403,399.40, is hereby accepted, a copy of which is attached hereto, incorporated herein, and Marked Exhibit "A".


Section 2. That the City Manager is hereby authorized to do all things necessary to execute a contract with Best Equipment Co Inc., as stated above.

Section 3. This resolution shall become effective at the earliest date allowed by law.

PASSED this 20<sup>th</sup> day of November, 2023.

  
\_\_\_\_\_  
Mayor, City of Centerville, Ohio

ATTEST:

  
Clerk of Council, City of Centerville, Ohio

CERTIFICATE

The undersigned, Clerk of the Council of the City of Centerville, Ohio hereby certifies that the foregoing is a true and correct copy of Resolution Number 99-23 passed by the Council of the City of Centerville, Ohio on the 20<sup>th</sup> day of November, 2023.

  
Clerk of Council

Approved as to form, consistency  
with the Charter and Constitutional Provisions.

Department of Law  
Scott A. Liberman  
Municipal Attorney



**Seller**  
**Labrie Environmental Group**  
 175-B Rte Marie Victorin  
 Lévis, Québec  
 Canada  
 G7A 2T3

Phone : 418-831-8250  
 Toll-Free : 1-800-463-6638  
 Website : www.labriegrup.com

QUOTE FORM		
Quote # / Rev. #	Reference #	Quoted Date
963 / 2		2023-11-03
Price List / Currency	Terms	Quote Valid Until
2024-A-SW / USD	Net 30 Days	2024-01-02
Regional Sales Manager	Customer Service Rep.	Product Specialist
Andrew LeVasseur	Tracie Mauthe	Olivier Longuépée
Opportunity Type	Carrier	Departure Region
SW End Client	To Be Determined	Quebec, QC, CA

SOLD TO	SHIP TO	END CLIENT
Best Equipment Company Inc. 5550 Poindexter Dr Indianapolis, IN 46235-9041 United States  Email : Phone : 317-823-3050	Best Equipment Company Inc. 5550 Poindexter Dr Indianapolis, IN 46235-9041 United States  Email : Phone :	City of Centerville 100 W Spring Valley Pike Centerville, OH 45458 United States  Email : Phone : 937-433-7151

CHASSIS INFORMATION	
Chassis Provided By : Supplied by Customer Chassis Manufacturer : Autocar Chassis Model : ACX Cab Style : Cab Over Drivetrain : 6X4 Auxiliary Axle : Without Auxiliary Axle CNG System Upon Arrival : Without Driving Configuration at Delivery : Sit-Down from Company on Streetside + Sit-Down from Company on Curbside Chassis Delivery Address : Canada: 175-B Rte. Marie-Victorin, Lévis, QC, Canada G7A 2T3	Engine Make : Cummins Engine Model : L9 Engine Power : 360 HP Engine Torque : Transmission Make : Allison Transmission Model : RDS 3000 Series WTEC 4 & 5 Transmission Type : Automatic Transmission

COLOR INFORMATION	
Cab Color : White from Factory Body Color : White Chassis Color : Black from Factory Paint Scheme Number : Without	Cab Color Code : N0007, Color Code NOT Required, Color Code NOT Required, Color Code NOT Required Body Color Code : N0007EA Chassis Color Code : Color Code NOT Required Match Cab : Yes

CARTS INFORMATION	
Cart Make : Without or NOT Required Cart Capacity : 32 to 95 US Gallons (120 to 360 Litres)	Cart Type : Without or NOT Required

BODY CONFIGURATION	
Body Model : AUTOMIZER TTD Arm Model : Single Right-Hand (Curb) Body Type : Standard Body Division : Without Division	Total Capacity : 31yd³ (27+4) Body Capacity : 27yd³ Tailgate Capacity : 4yd³

<b>BASE PRICE</b>	<b>301,140.00\$</b>
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**OPTIONS**

#	Category	Option   Description	Price
2	Lifting	ALHG-STD01   Standard Height Gripper	0.00 \$
3	Lifting	AGRA-0010   Heavy Duty Arm & Gripper, "32 to 95 US gal"	7,560.00 \$
4	Lifting	EAOA-STD01   Arm out alarm at 6 km/h - 4 mph	0.00 \$

#	Category	Option   Description	Price
5	Hopper Area	BCPH-0000   Crusher Panel (1)	8,980.00 \$
6	Hopper Area	QUSS-0000   Crusher Panel Full Width	0.00 \$
7	Hopper Area	HAPT-STD01   RAM Type Packer Panel	0.00 \$



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Opportunity Type	Carrier	Departure Region
SW End Client	To Be Determined	Quebec, QC, CA

#	Category	Option	Description	Price
8	Consoles & Controls	AAJC-0010	Dual Arm joysticks NON-Moveable	3,460.00 \$
#	Category	Option	Description	Price
9	Hydraulic	HCON-STD01	JIC	0.00 \$
10	Hydraulic	HPTO-0040	PTO Chlesea 870 Hot Shift for Remote Pump	6,760.00 \$
11	Hydraulic	CCPM-INC01	Dual Pump Denison T6DC Work-at-Idle (Remote)	0.00 \$
12	Hydraulic	CHFT-STD02	Hydraulic Tank Mounted on Chassis	0.00 \$
13	Hydraulic	EBCV-0010	Electric Over Hydraulic Body Main Valve	3,140.00 \$
14	Hydraulic	HPCR-0000	Regen Valve on Packer Cylinders	4,220.00 \$
#	Category	Option	Description	Price
15	Accessories	BBTS-STD01	Standard Tailgate Seal	0.00 \$
#	Category	Option	Description	Price
16	Lighting	LLPA-0010	Add. Lights on Tg.: 2/3 Lightbar + Central Brake Light + Multifunctions Lights (4) (X Pattern)	2,440.00 \$
17	Lighting	LWLK-0025	Work Light Package - LED (2)	1,520.00 \$
18	Lighting	WL01-0000	Hopper Streetside (1)	0.00 \$
19	Lighting	WL04-0000	Rail Curbside (4)	0.00 \$
#	Category	Option	Description	Price
20	Electronic	CCCC-0023	Triple Zone Defense Cameras (3) With Heater/With Shutter	6,940.00 \$
21	Electronic	CL01-0000	Tailgate Center 2/3 (1) - Pointing Back	0.00 \$
22	Electronic	CL04-0000	Hopper Streetside (4) - Pointing Curbside	0.00 \$
23	Electronic	CL06-0000	Rail Curbside (6) - Pointing Curbside	0.00 \$
24	Electronic	CCCM-INC21	Zone Defense 7" Color Monitor (Included in Camera System Base Price)	0.00 \$
25	Electronic	CCML-INC01	On Ceiling, Centered, Near the Windshield (If Possible)	0.00 \$
#	Category	Option	Description	Price
26	Electrical	ESYV-STD01	12V Body Electrical System	0.00 \$
#	Category	Option	Description	Price
27	Structure, Liners & Materials	BHWS-0000	Hopper Floor Liner 1/4" - Hardox 450	2,500.00 \$
#	Category	Option	Description	Price
28	Unit Appearance	PCBP-STD01	Urethane Body Paint	0.00 \$
29	Unit Appearance	UAPP-STD01	One (1) Coat of Urethane Primer	0.00 \$
30	Unit Appearance	PCCP-STD01	Paint Chassis Components same Color as Chassis	0.00 \$
31	Unit Appearance	BASA-STD01	Rubber Mud Guards - Rear of Rear Axle	0.00 \$
32	Unit Appearance	BASN-STD01	Mud Guards with Labrie Logo	0.00 \$
33	Unit Appearance	BODL-STD01	Informative Decals English	0.00 \$
#	Category	Option	Description	Price
34	Chassis	CFTD-STD01	Diesel Tank from Company or CNG/Electric	0.00 \$
<b>SUBTOTAL OPTIONS :</b>				<b>47,520.00\$</b>



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<b>NON-STANDARD OPTIONS</b>	

SUBTOTAL NON-STANDARD OPTIONS :	0.00\$
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<b>COMMENTS</b>	
Freight is calculated to Preston IA.	
----- Included by Best Equip.: - \$3,500 net; PDI, local delivery and training.	

<b>Expected Delivery Date :</b>	<b>Subtotal Base Price and Options :</b> 348,660.00 \$
	<b>Discount (51.00%) :</b> 177,816.60 \$
<b>Chassis Terms (if applicable) :</b> Net on delivery for release of MSO.	<b>Subtotal Base Price and Options (Net) :</b> 170,843.40 \$
<b>Weight Distribution:</b> Quotes and pricing are subject to changes according to WD analysis which can alter specs. Upon receipt of PO and chassis specs, WD will be conducted and a confirmation of acceptance will be issued.	<b>Body Miscellaneous Charge #1 :</b> 0.00 \$
<b>Taxes :</b> Not Included.	<b>Body Miscellaneous Charge #2 :</b> 0.00 \$
<b>Disclaimer :</b> It is the quoting distributor's responsibility to verify the accuracy of this quote versus the specifications for the body and chassis. Labrie Environmental Group will not be responsible for any price differential between this quotation and what is required by the provided specifications. Interest fees on past due account of 1.5% per month (18% annual). Price list subject to change at all time due to the steel price index.  Labrie Environmental Group (LEG) does not accept floorplan charges, back charges, liquidated damages or third-party claims for any reason or cause, whether expressed or implied by specifications or other form of communication, including purchase order terms and conditions unless approved in writing by CEO or CFO at time of quotation.  Labrie Environmental Group (LEG) and/or seller shall not be responsible for any failure to perform, or delay in performance of, its obligations resulting from the COVID-19 pandemic or any future epidemic.	<b>Body Miscellaneous Charge #3 :</b> 0.00 \$
	<b>Sourcewell Fee :</b> 0.00 \$
	<b>Material Surcharge :</b> 7,000.00 \$
	<b>Extended Warranty :</b> 0.00 \$
	<b>Extended Warranty Other :</b> 0.00 \$
	<b>Additional Trade Discount :</b> 0.00 \$
	<b>Subtotal Body (Net) :</b> 177,843.40 \$
	<b>Chassis Price :</b> 215,931.00 \$
	<b>Subtotal Unit (Net) :</b> 393,774.40 \$
	<b>FET (12%) :</b> 0.00 \$
	<b>Change Fee #1 :</b> 0.00 \$
	<b>Change Fee #2 :</b> 0.00 \$
	<b>EV Fee :</b> 0.00 \$
	<b>Miscellaneous Charge #1 :</b> 3,500.00 \$
	<b>Miscellaneous Charge #2 :</b> 0.00 \$
	<b>Miscellaneous Charge #3 :</b> 0.00 \$
	<b>Freight Charges :</b> 6,125.00 \$
	<b>Total Unit (Net) :</b> 403,399.40 \$
	<b>Number of Units :</b> 1
	<b>Grand Total :</b> 403,399.40 \$
	<b>Currency :</b> USD

*Preliminary Services for both the chassis & body*

Labrie Representative :

Customer : Best Equipment Company Inc.

**Labrie #091219-LEG**

Pricing for contract #091219-LEG offers Sourcewell participating agencies the following discounts:

- 51% discount off list price for US sales (USD)
- 2% off list price for Canadian sales (CAD)
- Quantity and volume discounts will be honored on a case-by-case basis with the local distributor to the Sourcewell participating agency

\*\*There is a current material surcharge in effect of \$7,000 per unit (USD) or \$9,450 per unit (CAD)

11/03/2023

# Quote Summary

Values are in U.S. Dollar

<i><b>EQUIPMENT</b></i>	<i><b>EACH</b></i>	<i><b>TOTAL</b></i>
ACX64 Class 8	\$263,774.00	\$3,956,610.00
DUAL DRIVE LH AND RH SIT		
QUANTITY	15	
ADDITIONAL PURCHASED COVERAGES	\$0.00	\$0.00
EPA SURCHARGE	\$0.00	\$0.00
ZEV PENALTY FEE	\$0.00	\$0.00
ADDITIONAL PRICE ADJUSTMENT	\$8,500.00	\$127,500.00
FACTORY CONTRACT MODIFICATION	\$0.00	\$0.00
OUTSIDE CONTRACT FREIGHT	\$0.00	\$0.00
PDI CHARGES	\$750.00	\$11,250.00
ADDITIONAL SURCHARGE	\$0.00	\$0.00
NORTH AMERICAN FREIGHT VIA DESIGNATED SHIPPER	\$1,950.00	\$29,250.00
TEMPORARY FREIGHT CHARGE	\$600.00	\$9,000.00
<b>TOTAL EQUIPMENT PRICE</b>	<b>\$275,574.00</b>	<b>\$4,133,610.00</b>

<i><b>OTHER CHARGES</b></i>	<i><b>EACH</b></i>	<i><b>TOTAL</b></i>
FET AMOUNT TOTAL	\$0.00	\$0.00
STATE TAX/OTHER FEES	\$0.00	\$0.00
<b>TOTAL QUOTE</b>	<b>\$275,574.00</b>	<b>\$4,133,610.00</b>

Quoted basis price \$ 215,931.00  
 Discount \$ 59,641  
 Discount of 21.6%

\_\_\_\_\_  
 Dealer Signature

\_\_\_\_\_  
 Customer Signature

\_\_\_\_\_  
 Date

\_\_\_\_\_  
 Date

*- By signing the Quote Summary, Customer approves the information contained in the Quote, subject to final approval by Autocar. Autocar endeavors to provide but does not guarantee error-free Quotes. All price quotations are for informational purposes only, and prices are subject to change without notice. Final prices will be reflected on the invoice for the Autocar chassis or on a document expressly evidencing Autocar's intent to be bound. Autocar may substitute comparable components for those listed on any quote. Estimates of unloaded weight distribution are provided for informational purposes only, are not guaranteed by Autocar and do not take into account vehicle application, body type or other modifications. Autocar is not responsible for modifications to the Autocar chassis after shipment from the Autocar assembly plant. Modifications by body builders and other upfitters or converters may void the Autocar limited warranty in whole or in part.*

*- Autocar will deliver the Autocar chassis to the designated agent for delivery.*



11/03/2023

## ***GAWR, GVWR & Tire Pressure***

<b>GVW Rating – 66,000#</b>			
<b>Front GAWR</b>	<b>20,000#</b>	<b>Rear GAWR</b>	<b>46,000#</b>
Front Suspension	20,800#	Rear Suspension	46,000#
Front Wheels	20,400#	Rear Wheels	80,000#
Front Tire Size And Tread	20,000#	Rear Tire Size And Tread	60,800#
Front Brakes	20,000#	Rear Brakes	48,000#
Front Axle	20,000#	Rear Axle	46,000#
<b>PSI</b>			
Front PSI	130.0	Rear PSI	85.0

**Autocar #060920-ATC**

Pricing for contract #060920-ATC offers Sourcewell participating agencies a 20% discount off MSRP.